## STRONG GROWTH IN THE FOODS BUSINESS — UP 10% TO CRS.108 CRORE. YTD FOODS GROWTH OF 17%

+ 12%

+8%

+ 18%

Total Foods:	Q1	Ų2	Ų3	YID	
Volume	+ 28%	+ 13%	+ 7%	+ 15%	
Value	+ 31%	+ 14%	+ 10%	6 + 17%	
Ready to Cook Snacks:	Q1	Q2	Q3	YTD	
Volume	+ 36%	+ 11%	+ 5%	+ 15%	

Ready to Eat Snacks:	Q1	Q2	Q3	YTD	
Volume	+ 1%	+ 18%	+ 18%	+ 14%	
Value	+ 9%	+ 15%	+ 32%	+ 20%	

+ 39%

Spreads & Dips:	Q1	Q2	Q3	YTD
Volume	+ 12%	+ 6%	- 3%	+ 4%
Value	+ 15%	+ 7%	- 7%	+ 4%

Cereals:	Q1	Q2	Q3 YTD	
Volume	+ 82 %	+ 55%	+ 21% + 45%	
Value	+ 60 %	+ 36%	+ 9% + 28%	

Premium Edible Oils:	01	02	03	VTD	
Value	+ 149%	+ 768%	+ 208%	+ 289%	
Volume	+ 105%	+ 534%	+ 153%	+ 210%	
chocolate conjectionery.	QI	Q2	Ų	110	

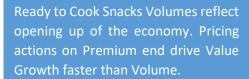
01

02

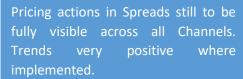
Premium Edible Oils:	Q1	Q2	Q3	YTD
Volume	- 12%	+ 4%	+ 11%	+ 1%
Value	+ 20%	+ 36%	+ 35%	+ 30%

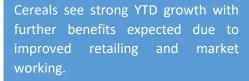
Mass Edible Oils:	Q1	Q2	Q3	YTD
Volume	- 71%	- 51%	- 67%	- 63%
Value	- 50%	- 26%	- 54%	- 44%

## AGRO TECH FOODS LTD Q3 FY'22 HIGHLIGHTS

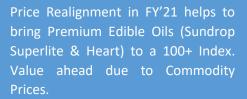






























## **FINANCIAL HIGHLIGHTS**

Chocolate confectionery

Total Foods

Value

- Net Sales largely in line with PY with Foods growth of 10% and Pricing on Premium Oils offsetting lower Mass Oil volumes.
- YTD GM of Foods of INR 73 crore lower than PY by INR 11 crore 15% Input Cost inflation of INR 25 crores only partly offset by increased pricing and volume growth of INR 14 crore. Expect to see lower input cost inflation in Q4 with continued benefits of increased pricing and volume growth. YTD GM of Oils of INR 55 crore (lower than PY by INR 4 crore) trending well to Full Year FY'21 of INR 72 crore.
- ATFL thanks all its' stakeholders for their continued support as it progresses towards joining the ranks of "India's Best Performing Most Respected Food Companies".